

# BUSINESS REVIEW

Fiscal Year 2024
For the period July 1, 2023 to March 31, 2024

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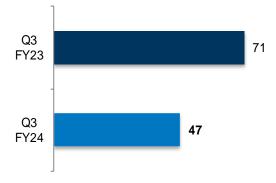
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Figures throughout may not add up due to rounding.

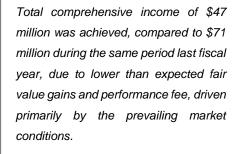
Q3 FY23 figures throughout are not reviewed.

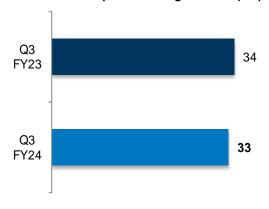
# **BUSINESS HIGHLIGHTS**

# Total comprehensive income (\$m)



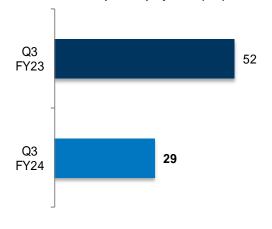
Revenue from capital financing services (\$m)





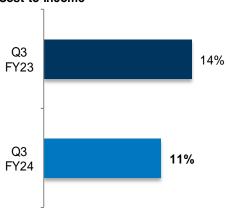
Revenue from capital financing services (CFS) of \$33 million is in line with the same period last fiscal year, driven by high CFS activity, with a 9% return.

#### Revenue from capital deployment (\$m)



Revenue from capital deployment (CD) decreased by 37% to \$33 million compared to the same period last fiscal year, due to one-off valuation gains of \$25 million in FY23 results.

# Cost-to-income



The cost-to-income ratio improved to 11% compared to the same period last fiscal year as total operating expenses decreased in Q3 FY24.

# Shareholder KPIs<sup>1</sup>

**7**%

Yield on cash generating **CD** Investments

9%

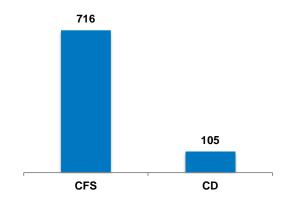
Yield on CFS assets

# **Balance sheet KPIs**

June-23	March-24	
\$1.4b	\$1.7b	Total assets increased primarily due to higher CFS as a result of net new underwriting during the period
0.03x	0.19x	Gross leverage ratio
0.63x	0.56x	Capital deployment / long-term capital ratio remains well below 1.0x
77%	78%	Cash generating assets / total assets

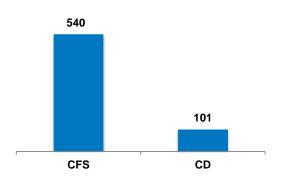
# **Business activity**

# Investment activity (\$m)



Solid levels of activity achieved with \$821 million deployed across Investcorp Capital's business verticals, CFS & CD asset classes.

# Realizations (\$m)



Total realized CFS exposures and proceeds from CD investment realizations was \$641 million.

<sup>&</sup>lt;sup>1</sup> Total comprehensive income based on opening equity.

# **Investment activity**

# **Corporate Investments**

#### \$335 million...

... the aggregate capital deployed in five new corporate investments and existing portfolio investments across both business verticals, capital financing services and capital deployment.



# **Best in Class Technology Services**

Facility & Site Services - Industrial Services Kansas, US



#### **VEDA**

Technology - Big data Alsdorf, Germany



#### **Outcomes First Group**

Education Bolton, UK



#### Canpac

Consumer products - Packaging solutions Ahmedabad, India



#### **SEC Newgate**

Business services Milan, Italy

#### **Real Estate**

#### \$316 million...

...the aggregate capital deployed in four new real estate portfolios across both business verticals, capital financing services and capital deployment.

#### South Florida & Denver Industrial Portfolio



Type: Industrial Properties Locations: Deerfield Beach, FL and Denver, CO No. of buildings: 31

#### **US Light Industrial Portfolio**



Type: Industrial properties Locations: Atlanta, Georgia, Boston, Massachusetts, San Antonio, Texas, Central New Jersey and Allentown, Philadelphia No. of buildings: 31

#### **US Student Housing II Portfolio**



Type: Student Housing properties Locations: Atlanta, Georgia and Auburn, Alabama No. of properties: 2

#### Student HMO II Portfolio



Type: Student accommodation properties Location: Bristol, Leeds London, Falmouth and Nottingham

No. of beds: 494

#### **Global Credit**

#### \$141 million...

... the aggregate investment in three new European CLOs and two US CLOs, which include warehousing & seeding for the global credit business across both business verticals, capital financing services and capital deployment.



# **Strategic Capital**

# \$29 million...

... the aggregate capital deployed in strategic capital investments across both business verticals, capital financing services and capital deployment.

### Infrastructure

While Investcorp Capital has committed \$20 million to the redevelopment of JFK Airport Terminal 6 this quarter, the capital relating to this commitment has not been called yet.

# **Underwriting Proceeds and Distributions**

# **Corporate Investments**

# \$175 million...

... total corporate investments realizations across both business verticals, capital financing services and capital deployment.



# **Best in Class Technology Services**

Facility & Site Services -Industrial Services Kansas, US



**Outcomes First Group** 



**SEC Newgate** 



Canpac



**Shearer Supply** 



**NDT Corrosion Control** Services Co.

#### **Real Estate**

# \$277 million...

... total real estate realizations across both business verticals, capital financing services and capital deployment.

**US Student Housing II Portfolio** 



**US Light Industrial Portfolio** 



Student HMO II Portfolio



South Florida & Denver Industrial Portfolio



**Boston & Minneapolis portfolio** 



# **Other Realizations**

Total global credit realizations / distributions amounted to \$136 million and strategic capital realizations of \$53 million across both business verticals, capital financing services and capital deployment.

# DISCUSSION OF RESULTS

#### Results for the Period

Results for the period includes capital financing services (CFS) income from underwriting activities and capital deployment (CD) income from returns generated on balance sheet assets, including unrealized changes in fair value of co-investments in Investcorp Capital's corporate investments (CI), real estate (RE), strategic capital (SC) products, dividend income from CI and SC, and rental yields on RE investments and accrued returns and impairment losses on global credit (GC) exposures.

Investcorp Capital achieved a total comprehensive income of \$47 million, compared to \$71 million during the same period of the previous fiscal year. Despite this decline, capital financing services (CFS) business performance was strong, maintaining revenue consistency with the previous year. Additionally, income from cash generating assets increased compared to the prior year. However, fair value gains and performance fee were lower than anticipated, driven primarily by the prevailing market conditions.

Income (\$ millions)	Q3 FY24	Q3 FY23	% Change H/(L)
Revenue from capital financing services	33	34	(3%)
Revenue from capital deployment	29	52	(44%)
Interest income	5	2	150%
Gross operating income	67	88	(24%)
Operating expenses	(6)	(12)	(50%)
Interest expense	(12)	(1)	1100%
Net profit for the period	49	75	(35%)
Basic and diluted earnings per share (cents)	2.41	4.01	(40%)
Other comprehensive loss	(2)	(4)	(50%)
Total comprehensive income	47	71	(34%)

Revenue from capital financing services of \$33 million is in line with the same period last fiscal year, driven by CFS activity with a return of 9% for the period. Capital deployment revenue decreased to \$29 million from \$52 million in Q3 FY23, representing a return of 7% for the period on the average balance sheet exposure from the two business segments.

Interest expense increased to \$12 million in Q3 FY24, driven by borrowings during the period to fulfill underwriting requirements. Operating expenses decreased to \$6 million (Q3 FY23: \$12 million).

# **Capital Financing Services**

Capital financing services income has two components: (i) underwriting fees, relating to the underwriting of assets until syndication; (ii) commitment fees from the undrawn part of the capital available for underwriting.

Capital financing services (\$ millions)	Q3 FY24	Q3 FY23	% Change H/(L)
Revenue from capital financing services	33	34	(3%)
Interest income	4	2	100%
Gross income attributable to capital financing services	37	36	3%
Interest expense	(12)	(1)	>100%
Operating expenses attributable to capital financing services	(2)	(5)	(60%)
Capital financing services profit	23	30	(23%)

Gross income attributable to capital financing services increased by 3% to \$37 million (Q3 FY23: \$36 million) driven by higher returns in global credit, real estate and strategic capital. This was partially offset by higher cost of borrowings as funding was utilized for underwriting during the period.

### **Capital Deployment**

Capital deployment income is earned on Investcorp Capital's CI, RE, GC, and SC assets held on the balance sheet. Capital deployment income includes unrealized changes in fair value of co-investments in Investcorp Capital's CI, RE, SC products, rental yields on RE investments, dividends on SC investments and cash yields net of impairment, if any, on GC exposures.

Capital deployment (\$ millions)	Q3 FY24	Q3 FY23	% Change H/(L)
Gain on financial assets	10	37	(73%)
Yield on global credit	13	10	30%
Dividend income - real estate	6	5	20%
Interest income	1	-	-
Gross income attributable to capital deployment	30	52	(42%)
Operating expenses attributable to capital deployment	(4)	(7)	(43%)
Capital deployment profit	26	45	(42%)

Gross income attributable to capital deployment income decreased to \$30 million in Q3 FY24 from \$52 million in Q3 FY23. This was primarily driven by lower fair value gains driven by the prevailing market conditions. The decrease was partially offset by an increase in yield on global credit, as well as higher rental yields on RE and interest income. Despite the overall decrease, cash yields from GC, RE and SC remained strong during the period, delivering an average yield of 7% across the portfolio investments.

The tables below summarize the primary drivers of capital deployment income for CI, GC, RE and SC.

CI capital deployment KPIs (\$m)	Q3 FY24
Average exposure	321
Year-to-date income <sup>1</sup>	6
Annualized effective yield	2%
GC capital deployment KPIs (\$m)	Q3 FY24
Average exposure	229
Year-to-date income <sup>1</sup>	13
Annualized effective yield	8%
RE capital deployment KPIs (\$m)	Q3 FY24
Average exposure	139
Year-to-date income <sup>1</sup>	6
Annualized effective yield	6%
SC capital deployment KPIs (\$m)	Q3 FY24
Average exposure	38
Year-to-date income <sup>1</sup>	2
Annualized effective yield	8%

The lower yield in corporate investments is mainly attributed to subdued earnings growth across the portfolio. Global credit, real estate and strategic capital generated stable cash returns averaging 8% across these three asset classes.

# **Balance Sheet**

Key balance sheet metrics are shown in the table below.

Balance sheet metrics	Mar-24	Jun-23
Total assets	\$1.7 billion	\$1.4 billion
Gross leverage ratio	0.19x	0.03x
Capital deployment / long-term capital ratio	0.56x	0.63x
Cash generating assets / total assets	78%	77%

<sup>&</sup>lt;sup>1</sup> Based on total comprehensive income

#### **Assets**

Assets (\$ millions)	Mar-24	Jun-23	Change H/(L)
Due from a related party	162	150	12
Receivables and other assets	167	83	84
Capital financing services	594	418	176
Corporate investments	368	335	33
Global credit	223	252	(29)
Real estate	150	155	(5)
Strategic capital	42	33	9
Total assets	1,706	1,426	280

As of March 31, 2024, total assets increased to \$1.7 billion. The 20% increase from June 30, 2023, was primarily attributable to the increase in capital financing services as a result of net new underwriting during the period, as well as an increase in subscription receivables.

#### Liabilities

Total liabilities increased by \$106 million to \$297 million as of March 31, 2024.

Liabilities (\$ millions)	Mar-24	Jun-23	Change H/(L)
Payables and accrued expenses	33	150	(117)
Financing	264	41	223
Total liabilities	297	191	106

The increase in liabilities was mainly due to the drawdown from the medium-term revolvers during the period. This was partially offset by a decrease in payables and accrued expense.

In March 2024, Investcorp Capital raised \$800 million in refinancing through a revolving credit facility with an international consortium of banks. The new facility has replaced the existing \$600 million facility with Investcorp Group. The revolving credit facility is a floating rate instrument with a margin of 250 basis point over SOFR.

# **Equity**

Equity (\$ millions)	Mar-24	Jun-23	Change H/(L)
Net invested capital	-	1,235	(1,235)
Share capital	1,096	-	1,096
Retained earnings and reserves	313	-	313
Total equity	1,409	1,235	174

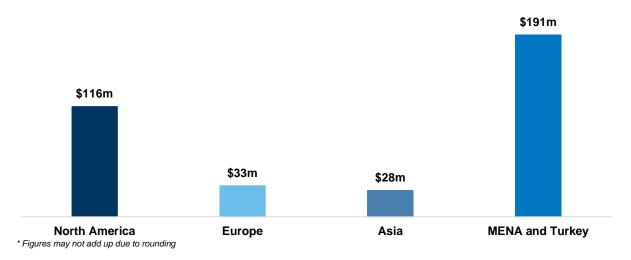
Total equity as of March 31, 2024 increased to \$1.4 billion. The 14% increase from June 30, 2023 is mainly due to additional capital raised during the IPO process and the net income earned during the period.

# PORTFOLIO REVIEW

# **Corporate investments (CI)**

As of March 31, 2024, the carrying value of Investcorp Capital's balance sheet capital deployment exposure in CI, excluding capital financing services exposure (CFS), was \$368 million compared with \$335 million as of June 30, 2023. This represents 47% of total balance sheet capital deployment exposures as of March 31, 2024.

The corporate investments portfolio is diversified by geography across North America, Europe, Asia and MENA including Turkey.



Please refer to the table in Note 6 of the Consolidated Financial Statements of Investcorp Capital plc, which summarizes the carrying values of CI capital deployment exposures by region as of March 31, 2024 and June 30, 2023.

The following sections provide an overview of these portfolio companies and investments.

#### **CI North America**

As of *March 31*, 2024, Investcorp Capital's aggregate balance sheet capital deployment exposure amount in CI assets in North America was \$116 million invested across fourteen companies.

Acquired	Portfolio Company Name	Industry Sector	Headquarters
December 2023	Best in Class Technology Services	Facility & Site Services – Industrial Services	Kansas, US
BCTS	A leading provider of recurring aftermarket industrial and healthcare HVAC maintenance & repair services in the United States www.bctsco.com		

April 2023		Shearer Supply	Distribution – Supply	Texas, US
	SHEARER SUPPLY	A leading independent specialty distributor of essential HVAC products for residential and commercial properties in the United States www.shearersupply.com	chain services	
October 2022	Sunrise Produce	Sunrise Produce  A leading specialty distributor of high-quality fresh produce and gourmet products in the United States  www.sunriseproduce.com/wp	Distribution – Supply chain services	California, US
June 2022	CrossCountry €	CrossCountry Consulting A leading independent provider of specialized financial and accounting advisory services in the United States  www.crosscountry- consulting.com/	Business services – Knowledge & professional services	Virginia, US
March 2022	S&S TRUCK PARTS LLC	S&S Truck Parts  A leading independent distributor of mission-critical replacement parts for heavy-duty logistics vehicles in North America www.sandstruck.com/	Distribution – Supply chain services	Illinois, US
December 2021	RESA POWER	RESA Power  A leading provider of mission- critical engineering, testing and maintenance services for electrical infrastructure in the United States  www.resapower.com	Industrial services – Infrastructure services	Texas, US
April 2021	RoadSafe X	RoadSafe Traffic Systems The leading provider of traffic management and road infrastructure services in the United States  www.roadsafetraffic.com	Industrial services – Infrastructure services	Illinois, US
December 2020	Resultant	Resultant  A leading provider of digital transformation and data analytics services in the United States www.resultant.com	Business services – Knowledge & professional services	Indiana, US

January 2020	FORTUNE -FISH & GOURMET- THE SELVICOR OF COMMENTS SPECIALISTS	Fortune International A leading provider of premium seafood and gourmet products in the United States www.fortunefishco.net	Distribution – Supply chain services	Illinois, US
February 2019	REVATURE	Revature A leading recruiter, trainer and manager of technology professionals in the Unites States www.revature.com	Business services – Technology enabled services	Virginia, US
January 2019	HealthPlus Management	Health Plus Management A leading manager, marketer and administrator in the United States health sector www.healthplusmgmt.com	Business services - Healthcare	New York, US
March 2018	ICR	ICR A leading provider of strategic communications advisory services  www.icrinc.com	Business services – Knowledge & professional services	Connecticut, US
March 2018	<b>KSI</b> auto parts	K.S.I. Trading Corp.  A leading value-added distributer of external automotive parts in the United States  www.ksiautoparts.com	Distribution – Supply chain services	New Jersey, US
January 2017	<b>Alix</b> Partners	AlixPartners A leading global financial and operational consulting firm  www.alixpartners.com	Business services – Knowledge & professional services	New York, US

# **CI Europe**

As of March 31, 2024, Investcorp Capital's aggregate balance sheet capital deployment exposure amount in CI assets in Europe was \$21 million invested across seven companies.

Acquired	Portfolio Company Name	Industry Sector	Headquarters
December 2023	SEC Newgate	Business services	Milan, Italy
SECNewgate right, Communications, Adeletory.	public affairs advisory services		
	www.secnewgate.com		

December 2023		Outcomes First Group	Education	Bolton, UK
	Outcomes	The UK's leading schooling		
	Outcomes First Group.	group for students with special		
		educational needs		
		www.outcomesfirstgroup.co.uk		
January 2023		Eficode	Business services	Helsinki, Finland
		The #1 global provider of		
	eficode	specialized consulting and		
	cricoac	managed services for modern		
		software development		
		www.eficode.com		
December 2021 <sup>1</sup>	Pik	Corneliani	Consumer products –	Mantova, Italy
	CORNELIANI	An Italian luxury menswear brand	Specialty retail	
	Constrain	www.corneliani.com		
April 2021		Investis Digital	Business services -	London, UK
	and the second	A leading global provider of	Knowledge &	
	investis <mark>digital</mark> .	integrated digital corporate	professional services	
		communication services		
		https://www.investisdigital.com		
December 2020		Sanos Group	Business services –	Søborg,
	A	A leading provider of specialized	Healthcare	Denmark
		clinical trial management		
	SANOS GROUP	services to the global		
		pharmaceutical and		
		biotechnology industry		
		www.sanos.com		
March 2018		Acura	Business services -	Frankfurt am
	ACURA	A leading dental clinics platform in	Healthcare	Main, Germany
	IHR ZAHNARZT	Germany		
		www.acura-zahnaerzte.de		

# **CI Technology**

As of March 31, 2024, Investcorp Capital's aggregate balance sheet capital deployment exposure amount in technology investments was \$12 million invested across six companies.

Acquired		Portfolio Company Name	Industry Sector	Headquarters
December 2023		VEDA	Technology – Big data	Alsdorf, Germany
	VEDA	A leading provider of full-suite HR		
	<b>VEDA</b>	and payroll software		
		www.veda.net		

<sup>&</sup>lt;sup>1</sup> Corneliani S.p.A. was set up in December 2021 following the acquisition of the going concern of Corneliani srl which was put into liquidation.

February 2023	NETDOM	Netrom Software  A fast-growing provider of digital	Technology – Big data	Utrecht, Netherlands
	SOFTWARE	transformation and software		
		engineering services		
		www.netrom.nl/en		
February 2023		Zift Solutions	Technology – Big data	North Carolina,
	all.	A leading provider of Partner		USA
	<b>Zift</b> solutions.	Relationship Management		
		("PRM") and Through Channel		
		Management Automation		
		("TCMA") software in USA		
		www.ziftsolutions.com		
March 2022		HWG Sababa	Technology – Security	Verona, Italy
	(2)	A leading independent provider		
	HWG Sababa	of cybersecurity solutions in Italy		
		http://www.hwg.it		
March 2011		eviivo	Technology – Internet /	London, UK
	••	A leading European software	mobility	
	eviivo	provider for small and medium-		
		sized accommodation		
		businesses		
		www.eviivo.com		
March 2010		OpSec Security Group	Technology - Security	Newcastle, UK
		A global leader in providing anti-		
	<i>OpSec</i>	counterfeiting technologies, as		
		well as solutions and services for		
		physical and online brand		
		protection		
		www.opsecsecurity.com		

# **CI MENA**

As of March 31, 2024, Investcorp Capital's aggregate balance sheet capital deployment exposure amount in CI investments in MENA was \$191 million invested across eight companies.

Acquired		Portfolio Company Name	Industry Sector	Headquarters
September 2022		NourNet	Business Services –	Riyadh, Saudi
	URNET tring Digital Innovation	A leading pure play provider of connectivity, information and communications technology services in Saudi Arabia www.nour.net.sa	Connectivity and ICT service provider	Arabia

August 2022		TruKKer	Transport and logistics	Riyadh, Saudi
	TRUK(ER	MENA's largest digital freight network with a leading position across Saudi Arabia, the United Arab Emirates, and neighboring countries  www.trukker.com		Arabia and Abu Dhabi, United Arab Emirates
April 2018	HOSPITAL MALILLE	Reem Integrated Healthcare A state-of-the art International Rehabilitation Centre, Children's & Women's Hospital and Walk-In Family Medical Clinic www.reemhospital.com and www.vamed.com	Healthcare	Abu Dhabi, United Arab Emirates
November 2016	مختبرات البرج Al Borg Diagnostics	Al Borg Medical Laboratories A leading private laboratory network in the GCC www.alborglaboratories.com	Healthcare	Jeddah, Saudi Arabia
December 2015	Binagla uu BAWOOD HOLDING LAIUI	Bindawood Holding A leading chain of supermarkets and hypermarkets  www.bindawoodholding.com	Consumer products – Grocery retail	Jeddah, Saudi Arabia
July 2015	NDTCCS	NDT Corrosion Control Services Co. A leading industrial testing and inspection services provider in the GCC www.ndtcorrosion.com	Industrial services	Dammam, Saudi Arabia
December 2013	NAMET	Namet One of the largest integrated producers of fresh cut and packaged processed red meat products in Turkey  www.namet.com.tr	Consumer products	Istanbul, Turkey
October 2013	ALTB	Al Yusr Industrial Contracting Company W.L.L. A leading provider of technical industrial support services to the petrochemical, oil & gas and other key industrial sectors in Saudi Arabia and Qatar www.aytb.com	Industrial Services	Jubail, Saudi Arabia

# **CI** Asia

As of March 31, 2024, Investcorp Capital's aggregate balance sheet capital deployment exposure amount in CI investments in Asia was \$28 million across twenty companies and one special opportunity investment.

Acquired / Invest	ed	Portfolio Company Name	Industry Sector	Headquarters
January 2024	CANPAC	Canpac  Amongst the top 3 folding carton packaging suppliers in India  https://canpac.in/	Consumer products – Packaging solutions	Ahmedabad, India
March 2023	SAJNDZ Brysses fact Constrain Darry Procession	Jianuo  A leading magnetic cores manufacturer for premium applications in the new energy space http://www.jianuocore.com/	Industrial – New Energy	Shandong, China
February 2023	<b>i</b> ∏InsuranceDekho	Insurance Dekho One of India's leading techenabled insurance distribution platforms insurancedekho.com	Financial Services	Gurugram, India
January 2023	wakefit	Wakefit Innovations India's leading D2C mattress player with a growing presence in furniture www.wakefit.co	Consumer	Bengaluru, India
December 2022	GDS clove:)	Global Dental Services India's largest network of dental clinics under the brand "Clove"  www.clovedental.in	Healthcare	New Delhi, India
September 2022	MULTITRENDINDO	PT Multitrend Indo A leading Baby & Kids Omnichannel Platform in Indonesia https://kanmomultitrend.id/	Consumer – Retail & ECommerce	Jakarta, Indonesia
February 2022	v-en⊚ure	V-Ensure  A leading developer of specialty pharmaceutical formulations with a focus on complex generics for regulated markets  https://v-ensure.com/	Healthcare	Mumbai, India

November 2021		Wingreens Farms	Consumer food &	Gurugram, India
	wingreens	One of India's leading packaged food and beverage companies	agriculture	
		https://wingreensfarms.com/		
July 2021	浩 悦 资 本 HAOYUE CAPITAL	HaoYue China Healthcare Co- Investment Partnership  A co-investment vehicle with HaoYue Capital, China's leading specialized healthcare M&A boutique  http://healthcarecapital.com.cn/	Healthcare – Medical Equipment	Shanghai, China
July 2021	Linkedcare	Linkedcare  A leading SaaS and supply chain solutions provider for dental and beauty industry in China  https://www.linkedcare.cn/	Healthcare – Software & Services	Shanghai, China
December 2020	unilog	Unilog  A leading Software as a Service (SaaS) based e-commerce solutions provider to small and medium businesses based in the United States.	Technology – E- commerce	Philadelphia, Pennsylvania / Bangalore, India
November 2020	WPRESS BEES delivering Appareas	Attps://www.unilogcorp.com  XpressBees  One of the leading technology-led express logistics service	Technology – E-commerce	Pune, India
N		providers in India  https://www.xpressbees.com/		
November 2020	康圣环球 Kindstar Global	Kindstar Global  A leading severe diseases medical testing provider in China  http://en.kindstarglobal.com/	Healthcare – Services	Wuhan, China
October 2020	<b>談</b> 微医	WeDoctor  A leading online healthcare services company in China https://www.guahao.com/	Healthcare – Software & Services	Hangzhou, China

September 2020	Fresh LOHOME	FreshToHome  One of the leading direct-to- consumer online meat brands in India	Technology – E- commerce	Bengaluru, India
		https://www.freshtohome.com/		
July 2020		Lu Daopei Medical	Healthcare - Services	Beijing, China
	陆道培医疗"	A globally leading blood oncology medical group in China		
		http://www.daopei.net/		
November 2019		NephroPlus	Healthcare	Hyderabad, India
	nephroplus dialysis made easy	A leading dialysis care chain in India with presence in Philippines and Uzbekistan		
		www.nephroplus.com		
October 2019 /		Intergrow	Consumer food &	Kochi, India
October 2020	Intergrow	A leading packaged food ingredients company in Kerala http://www.intergrowbrands.com	agriculture	
February 2019 /		Citykart	Consumer & retail	Gurugram, India
March 2020	(itykart	A fashion and apparel value retail chain in India		-
		http://citykartstores.com		
January 2019 /		ZoloStays	Consumer services –	Bangalore, India
July 2020	zolo	One of India's leading technology enabled managed living services providers	Technology enabled services	
		www.zolostays.com		
September 2018		China Pre-IPO Technology Portfolio	Technology	Predominantly in China, together
	CHINA PRE-IPO TECHNOLOGY PORTFOLIO	A diversified portfolio of high- growth pre-IPO companies in China or with a significant Chinese angle, currently comprising of 11 companies		with one US- based company with significant China angle

#### Real Estate Investment

As of March 31, 2024, Investcorp Capital's RE balance sheet capital deployment exposures excluding underwriting totaled \$150 million compared with \$155 million as of June 30, 2023. The amount represents 19% of total balance sheet capital deployment exposures as of March 31, 2024.

Please refer to the table in Note 08 of the Interim Condensed Consolidated Financial Statements of Investcorp Capital plc, which summarizes Investcorp Capital's carrying values by portfolio type as of March 31, 2024 and June 30, 2023. For details on RE underwriting, please refer to the table in Note 05 of the Interim Condensed Consolidated Financial Statements of Investcorp Capital plc.

Investcorp Capital real estate currently has 37 active real estate investment portfolios. As of March 31, 2024, 31 of these portfolios were on or ahead of plan. Of the remaining portfolios, only one portfolio, an office building located in downtown Washington, D.C. which has been negatively impacted by the COVID-19 pandemic and current office market sentiment, is behind plan with a challenged outlook. Five other portfolios are currently behind their original plan due to the impact of higher than anticipated costs related to rising interest rates, which have negatively impacted investor distributions. Investcorp Capital has rolled out a strategy to bring these portfolios back in line with plan. As a result of proactive property type selection and portfolio composition management, 98% of Investcorp Capital's US RE portfolio is invested in Residential and Industrial assets, which continue to be two of the best long-term performing real estate property types.

Apart from its legacy Residential Credit business, Investcorp Capital currently has two active real estate investment portfolios (Warehousing and Education-Infrastructure) in India. As of March 2024, both portfolios are performing as per original underwriting. As was envisaged, the warehousing investment has been swapped into the units of a listed private Infrastructure Investment Trust or "InvIT" (structure akin to REITs). The InvIT listing in February 2024 marked India's first listed warehousing InvIT. With an IPO size of US\$ 106 million, it attracted marquee domestic institutional investors alongside Investcorp which is the largest non-promoter institutional investor in the InvIT.

In December 2022, Investcorp Capital completed the first GCC real estate investment. The property acquired is a newly developed, temperature-controlled, 19,600 sqm cold-storage facility located in Dammam, Saudi Arabia. The property is fully leased to a 3PL operator on a 10-year term with pre-agreed built-in escalations. The property comprises of frozen, chilled, and temperature-controlled sections. The tenant remains current on all its obligations under the lease agreement and the asset is performing as per original underwriting.

# **Real Estate Portfolio Listing**

Investcorp Co-Investment by Year (\$m)	Properties # vs. current <sup>(1)</sup>	Sector	Geographic location <sup>(2)</sup>
733 Tenth Street	1/1	Office	DC
Vintage FY16			
Berkeley Lake <sup>(3)</sup>	1/1	Residential	GA
Vintage FY18			
2018 Multifamily	6/1	Residential	FL / TX / UT
2019 Multifamily	8 / 1	Residential	AZ / FL / GA / NC / TX
Frankfurt and Hamburg	3/3	Office	Germany
US Distribution Center	8 / 4	Industrial	AZ/FL/IL/MO/NC/OH/TX
Vintage FY19			
2019 Multifamily II	11/3	Residential	FL / GA / MO / NC / PA
UK Industrial & Logistics III	10 / 4	Industrial	UK
2019 US Industrial and Logistics	76 / 74	Industrial	IL / NC / TX
European Office Portfolio	3/3	Office	BEL / DEU / NLD
2020 Southeast Industrial & Logistics	50 / 49	Industrial	GA / TN
Atlantic Point <sup>(3)</sup>	1/1	Residential	GA
/intage FY20			
2020 Warehouse and Logistics Portfolio	32 / 28	Industrial	IL / OH
2021 Multifamily Portfolio	5/5	Residential	AZ/MD/FL
US National Industrial Portfolio	39 / 34	Industrial	AZ / CA / FL / MN / NJ / NV
Sunbelt Multifamily	5/5	Residential	AZ / GA / TX
Industrial Fund I: Seed Portfolio	67 / 67	Industrial	AZ / IL / MN / PA / TX
UK Industrial & Logistics IV	31 / 31	Industrial	UK
/intage FY21			-
Sunbelt Multifamily Add-on	2/2	Residential	FL / TX
UK Industrial and Office Portfolio	16 / 16	Mixed	UK
Western US Industrial Portfolio	89 / 89	Industrial	AZ / CA / TX / WA
2021 Multifamily II	6/6	Residential	AZ / CO / GA / TX
US National Industrial Portfolio II	64 / 63	Industrial	GA / IL / MO / NY / PA / TX
Italian Office Portfolio	2/2	Office	Italy
Florida Residential Portfolio	3/3	Residential	FL
India Education Infrastructure I Portfolio	4/4	Education Infrastructure	India
Industrial Fund I: Pecos	6/6	Industrial	AZ
Industrial Fund I: GKI Infill	110 / 110	Industrial	GA / OH / PA / TN / TX
	1107110	Illustrial	GA / OH / PA / IN / IX
/intage FY22	20 / 20	Miyad	MA / MN
Boston and Minneapolis Properties Portfolio	20 / 20	Mixed	
2022 Residential Properties Portfolio	5/5	Residential	NC / AZ / FL / GA
Student HMO I Portfolio	139 / 139	Student Housing	UK UK
UK Industrial and Logistics VI	8/8	Industrial	
Belga	2/2	Office	UK
India Warehouse Portfolio	4/4	Industrial	India
NDR Warehousing	33 / 33	Industrial	India
Dammam Warehouse Portfolio	1/1	Industrial	Saudi Arabia
Las Vegas Infill Industrial Portfolio	7/7	Industrial	NV
US Student Housing Portfolio	3/3	Student Housing	FL/SC/TX
Industrial Fund I: Perimeter Park West	3/3	Industrial	FL
/intage FY23			
South Florida and Devner Portfolio	31 / 31	Industrial	CO / FL
US Light Industrial Portfolio	31 / 31	Industrial	GA / MA / NJ / PA / TX
Student HMO II Portfolio	37 / 37	Student Housing	UK
US Student Housing Portfolio II	2/2	Student Housing	AL / GA

<sup>(1)</sup> Portfolios which have been realized in this current reporting period, reflecting a current property count of 0 (zero), are retained in this chart as they contribute to the carrying value of the previous period.

<sup>(2)</sup> For US portfolios two letter code denotes North America US states. Otherwise, country is shown.

# **Strategic Capital Investments**

The Strategic Capital Group seeks to acquire minority interests in alternative asset managers, particularly general partners (GPs) who manage longer duration, private capital strategies (e.g., corporate investments, private credit, real estate, etc.) with a focus on those with strong track records, exceptional teams, and attractive growth prospects. Targets are typically well-established, mid-sized alternative asset managers who have the resources and infrastructure to attract top talent, retain large, sophisticated investors, and build a lasting business.

As of March 31, 2024, the carrying value of Investcorp Capital's balance sheet capital deployment exposure in SC was \$42 million compared with \$33 million as of June 30, 2023. This represents 5% of total balance sheet capital deployment exposures as of March 31, 2024.

The below table lists the investments in the Investcorp Capital Partners Master Fund, L.P. (ISCP I) and Investcorp Strategic Capital Partners II, L.P (ISCP II).

Acquired	Portfolio Company Name	Industry Sector	Headquarters
February 2024	Project Spark	Secondaries	New York, NY
(cross-funded between ISCP I and II)	U.S. secondaries firm investing in distressed, special situations, and credit opportunities		
April 2023	Project Carlton	Structured Capital	London, UK
(ISCP II)	European middle-market structured capital and infrastructure firm investing across Europe and in the United States	and Infrastructure	
December 2022	Project Taycan	Buyout and Private	Greenwich, CT
(cross-funded between ISCP I and II)	U.S. middle-market buyout and private credit firm focused on value investing opportunities in industrial and consumer businesses	Credit	
January 2022	Project RI	European Special	London, UK
	Pan-European investment firm focused on special situations and distressed control investments across the capital structure	Situations	
January 2022	Project Propel	Buyout	New York, NY
	U.S. middle-market buyout firm focused on investing across technology, business services, and industrial services sectors		
October 2021	Project Apollo	Real Estate	Washington, DC
	North American real estate private equity		

Acquired	Portfolio Company Name	Industry Sector	Headquarters
October 2021	Project Elm	Buyout	New York, NY
	Middle-market buyout firm focused on		
	North American companies in the Media &		
	Business Services, Consumer, Water, and		
	Specialty Industrial sectors		
September 2021	Project Mountain	Private Credit and	New York, NY
	Special situations private credit firm	Special Situations	
	focused on identifying off-market		
	transactions with opportunity arising from		
	situational distress		
September 2021	Project Arch	Distressed and	Greenwich, CT
	U.Sfocused distressed credit and special	Special Situations	
	situations firm investing in secured credit of		
	middle-market companies		
July 2021	Project Carrier	Buyout and	New York, NY
	Global buyout and infrastructure firm	Infrastructure	
	focused on high-growth businesses and		
	infrastructure investments		
December 2020	Project Highway	Private Equity and	New York, NY
	Buyout and private credit investment firm	Private Credit	
	focused on the lower middle market with a		
	deep value orientation and focus on		
	complex situations		
July 2019	Project Aspen	Diversified Private	Boston, MA
	A leading diversified private capital	Capital	
	manager focused on the lower middle		
	market running private equity and private		

#### **Global Credit**

As of March 31, 2024, Investcorp Capital's GC balance sheet capital deployment exposures totaled \$223 million compared with \$252 million as of June 30, 2023. The amount represents 29% of total balance sheet capital deployment exposures as of March 31, 2024.

As of March 31, 2024, Investcorp Capital global credit manages 29 US CLOs and 22 European CLOs. Investcorp Capital global credit is a top 20 CLO manager by AUM globally with \$21.75 billion in CLO AUM<sup>2</sup> and is consistently active across executing new issue transactions. Outstanding CLOs have generated average annualized gross equity distributions of 16% based on original cost. Investcorp Capital global credit has been managing CLOs since 2004 and has a strong focus on capital preservation, the long-term average annual default rate across US CLOs is 1.1% and in Europe it is 1.3%, both of which outperform respective market benchmarks<sup>3</sup>.

(\$ millions)	Mar-24	Jun-23
Europe	182	199
North America	41	53
Total	223	252

Please refer to the description in Note 07 of the Interim Condensed Consolidated Financial Statements of Investcorp Capital plc, which summarizes Investcorp Capital's carrying values as of March 31, 2024 and June 30, 2023.

<sup>&</sup>lt;sup>2</sup> Source: Creditflux Global CLO rankings as at 31 December 2023

<sup>&</sup>lt;sup>3</sup> Source of benchmarks is Credit Suisse Leverage Loan Index (US) and Credit Suisse Western Europe Leverage Loan Index